

MEET AMBER

Our Mission:

We are a community of artisans delivering positive impact by evolving the science and art of play.

Our Strengths:

- Global Presence 10 locations, 1,000+ staff
- Flexible and scalable engagement
- Partnerships with top companies and brands
- Veteran product leadership
- End-to-end game development
- Award-winning, complete custom service offering
- Multi-platform development
- Experience with a wide range of game genres
- Partner Network comprising 49 vetted studios, for an additional 3,400 staff











CREATIVE STUDIOS

STUDIO





SPECIALTY

Cross-platform: Multiplayer, PVP, RPG

LOCATION

TITLES

Super Spy Ryan, Criminal Empire, Rumble Heroes, Link Twin.









in

LEADERSHIP

Octav Tanasescu



STUDIO



SPECIALTY

Cross-platform: Puzzle, Streaming, Social Casino

LOCATION

TITLES

Wild Things, Coin Heist, Vineyard Valley, Cinderella Free Fall.









in

LEADERSHIP

Gabriel Stancu



STUDIO



SPECIALTY

Cross-platform, Roblox, UEFN, Arcade,

LOCATION

TITLES

Tetris Beat, Secret Neighbor, SAW X.







LEADERSHIP

Jorge Basáñez





CREATIVE STUDIOS

STUDIO



SPECIALTY

Cross-platform Games, Multiplayer Games

LOCATION

Montreal / Guadalajara

TITLES

Angry Birds Next (Angryverse Brawl), Temple Run 3.





LEADERSHIP

Brian Lowe



in

STUDIO



SPECIALTY

PC / Console Development

LOCATION

Bucharest

TITLES

PositronX, Ark: Dinosaur Battle, PAC-MAN™ Mega Tunnel Battle Chomp Champs.







LEADERSHIP

Maxim Garber



in

STUDIO

AVERNUS

SPECIALTY

XR Solutions and Software Innovation

LOCATION

Los Angeles / San Francisco / Bucharest , Guadalajara / Montreal

TITLES

Formula E High Voltage, TRIPP VR, Domicile: Game of Homes, Hello Kitty And Friends World, The Walking Dead Saints & Sinners.











LEADERSHIP

Aaron Pulkka





SERVICES STUDIOS

SERVICE GROUP





CRAFT

Engineering, Co-Development, Porting,

LOCATION

Bucharest / Guadalajara / Manila / Taipei

KEY TITLES SUPPORTED

War Commander Rogue Assault, Candy Crush Saga, Angry Birds Journey, Nascar Heat 5, Gotham Knights









in



LEADERSHIP





SERVICE GROUP

AMBER LIVE OPS

CRAFT

Mobile Game Live Services, Data Analysis, Market Analysis, Economy Design, Product Monetization

LOCATION

KEY TITLES SUPPORTED

Dungeon Boss, Gods of Rome, City Mania, Inside Out: Thought Bubbles









in

LEADERSHIP

Cristian Radulescu



SERVICE GROUP





CRAFT

Quality Assurance, Quality Engineering, Loc QA,

LOCATION

Bucharest / Botosani / Guadalajara / Manila

KEY TITLES SUPPORTED

Star Trek Fleet Command, Roblox, Sky, FNAF: Security Breach, Spies In Disguise











LEADERSHIP

Mihai Smaranda





PRODUCT LEADERSHIP







PAST EXPERIENCE:









PAST EXPERIENCE:







in



AARON PULKKA

PAST EXPERIENCE:



ACTIVISION



DUSTIN HANSEN Game Director

PAST EXPERIENCE:







in

- Expert product leadership team, largely based on the US West Coast and Canada
- Game Directors cover specific game genres
- Guild Structure facilitates staff learning & growth
- Creative account management layer to support our partners around the world



KRIS EGGLESTON Art Guild Leader

PAST EXPERIENCE:







MAXIM GARBER

PAST EXPERIENCE:







VLAD ANGHELAHAR in Engineering Guild Leader

PAST EXPERIENCE:







PAST EXPERIENCE:





OUR OFFER

FULL DEVELOPMENT

End-to-end game production, from concept to launch, and beyond:

GAMES (

- Mobile / Free-to-Play
- PC/Console
- Blockchain Games
- Apps leveraging game technology



LIVE OPS

A comprehensive and scalable solution for operating live services:

- Complete management of live operations including product takeovers
- Product Management, Data Analytics,
 Economy Design, Market Research consulting services
- Live Ops Calendar Management
- Level Design Content Creation Services

DEVELOPMENT SOLUTIONS

Custom-tailored game development services:
Engineering, Porting & Maintenance

- Level Design
- Co-Development

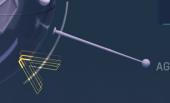
CREATIVE



ART PRODUCTION

Complete game art production:

- 2D / UI / Concepts / Game Art
- 3D/Characters/Props/Environments
- Animation / Keyframe / Cleanup / Cinematics
- Technical Art / Rigging / Lighting / VFX



VISION

DEVELOPMENT SUPPORT

Award-winning set of solutions for development support on all game platforms.

- Quality Assurance & Certification
- Quality Engineering
- Localization
- Player Support

HISTORY

2013

Amber founded in Bucharest, Romania with 3 employees.

A QA discipline established alongside the engineering <u>core.</u>

Creative Studio formed.

2015

Released Cinderella Free Fall on mobile platforms, in partnership with Disney.

Carbon spin-off launched, an incubator for local indie studios.

2017

New offices opened in Los Angeles and San Francisco.

Mihai Pohontu joined as CEO in March 2017.

Released Link Twin, an original puzzle concept, for mobile and PC.

Amber reached over 280 staff.

2019

New location opened in Botoșani, Romania.

Merged with Scorpius Games, a Bucharest based PC/console studio.

Reached 400+ staff and \$13.6M in revenue.

2021

Jaime Gine joined as CEO, Mihai Pohontu becomes Chairman.

Released Tetris Beat on Apple Arcade, in partnership with N3twork.

Reached 900+ staff and \$30M in revenue.

2022

New locations opened in Kyiv, Ukraine, Warsaw, Poland and Manila, Philippines.

Announced first external investment company valued at \$190M

Reached 1,200+ staff and \$45M in revenue.

2014

Established the first creative studio, Avalon.

Hit the first \$1M in revenue and 31 staff.

Moved into our first proper office space.

2016

Live Ops discipline established.

Amber hits 160 staff.

Moved into our current office, at Charles de Gaulle Plaza.

2018

Merged with Lorraine, studio based in Bucharest, Romania;

Released Rumble Heroes on mobile platforms

Reached \$7.25M in annual revenues.

2020

New locations opened in Guadalajara, Mexico and Montreal, Canada.

Merged with KaraOkulta, a Mexican

Created new internal studio focused on PC / Console

Reached 600+ staff and \$20.7M annual revenue.

PARTNERS





































PAC-MAN™ MEGA TUNNEL BATTLE CHOMP CHAMPS

- Launch Date: Early 2024
- The only PAC-MAN Battle Royale with cross platform play
- Multiple interconnected mazes, Power Pellets and Power Items
- 64-player Battle Royale allowing players to chomp their competition
- Elimination Mode features arcade style actions against players of any rank,

 Tokens can be earned to trade for cosmetics









>03



POSITRONX

- Launch Date: October 2020
- Built in Unreal Engine
- Rogue-lite First-Person Shooter that emphasizes strategic fast-paced combat
- Unique movement and time control mechanics
- Procedurally-generated levels, items and enemies enable infinite replayability







>03

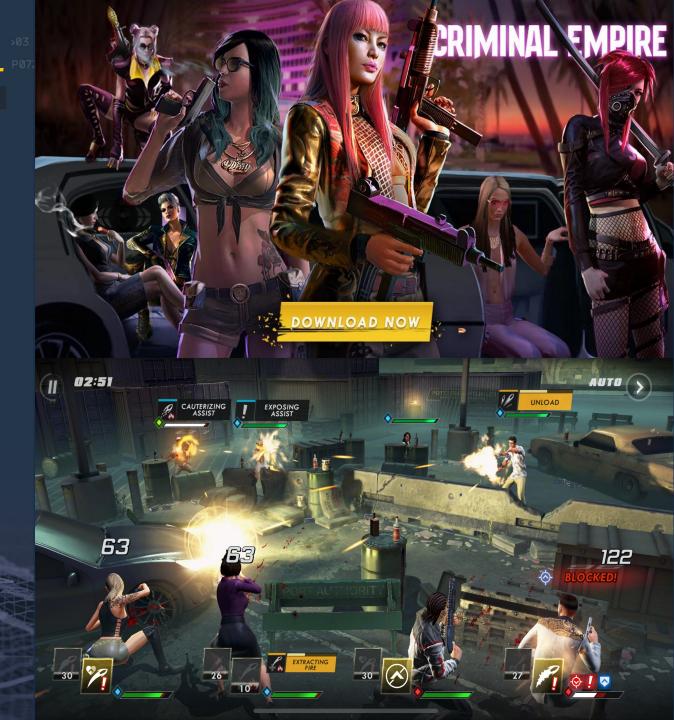


CRIMINAL EMPIRE

- Fast-paced strategy RPG where you assemble your crew and build an underground criminal empire while battling rival gangs in PvE and PvP
- Real-time RPG combat innovation and deep territory control meta
- Extensive crew collection and upgrade feature 150+ crew members across varying tiers







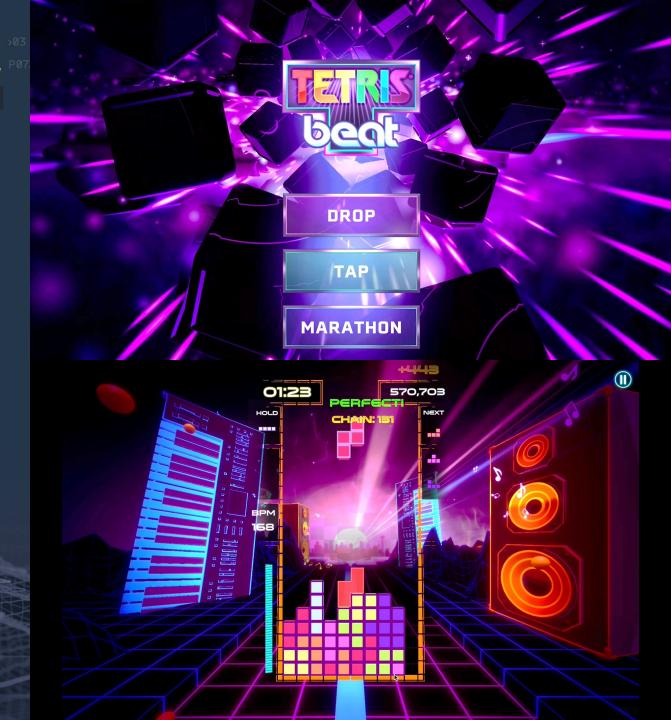
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TETRIS BEAT

- Launch date: Q3 2021, exclusively on Apple Arcade
- Partnership with N3twork and Apple
- One of the most famous games franchises of all time, now reimagined as an arcade rhythm game, Tetris Beat is a seamless fusion between Tetris and arcade rhythm games
- From EDM to Pop and Hip Hop, play on any music genre you feel like



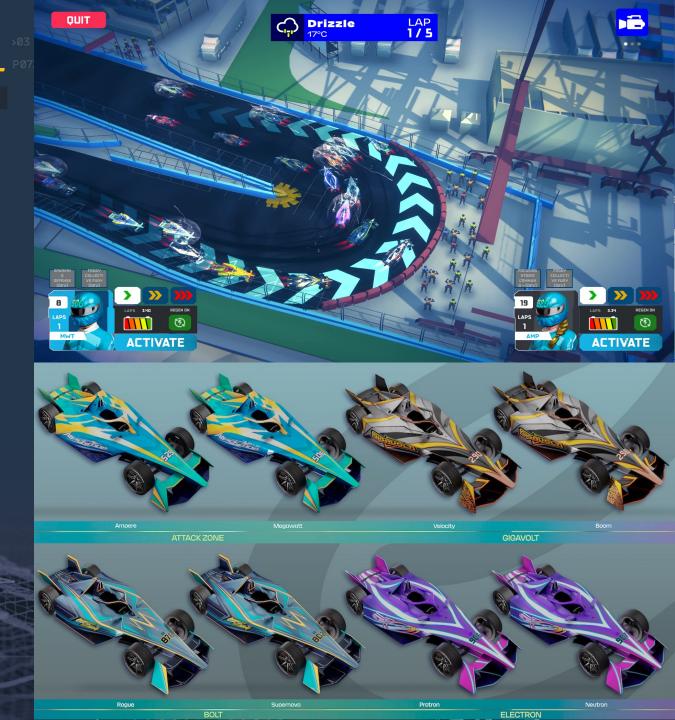




FORMULA E: HIGH VOLTAGE

- Real-world racing ABB FIA IP
- Full development on PC & Mobile, Unity engine
- Racing Management Simulation
- NFT Sale & marketplace website
- Ongoing seasonal NFT collections
- FLOW blockchain
- Dapper wallet integration
- \$REVV coin with \$SHRD IAP economy

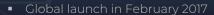


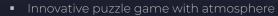






LINK TWIN





- Developed 100% by Amber, published by Carbon
- Featured on the Apple and Samsung App Stores
- Won 2nd place at The Very Big Indie Pitch, PGC London, 2017



















RUMBLE HEROES

Publisher: Rogue Games







TOY BLITZ

Publisher: Amber Studio

AMBER ORIGINAL IP





CINDERELLA FREE FALL

Partner: **Disney Interactive**









SUPER SPY RYAN

Publisher: Amazon











Partner: Cash Live







Partner: Rovio



LIVE OPS



DUNGEON BOSS

- Live operations executed by Amber starting with March 2019
- Features and content implemented: live events, new heroes, new epic abilities, new meta features, economy balancing
- Highest revenue day in 12 months driven by Amber Live Ops









LIVE OPS

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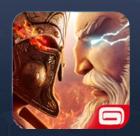


INSIDE OUT: THOUGHT BUBBLES

Partner: **Disney Interactive**







GODS OF ROME

Partner: Gameloft







CITY MANIA

Partner: Gameloft



PLATFORM CONVERSION



STUMBLE GUYS

- _ Porting services for Scopely
- _ Ported from Mobile and PC to PS4, PS5, Xbox One, Xbox SX, and Nintendo Switch (Unity):

Engineering

- Cross Play, friend invites
- User authentication
- Achievements / Trophies
- Controller support
- In-game store
- Performance optimization

UI/UX

- Deconstruction of existing game
- Research console games in the genre
- Define adaptations for console
- Document original UX flow
- Create new screens
- Update existing screen







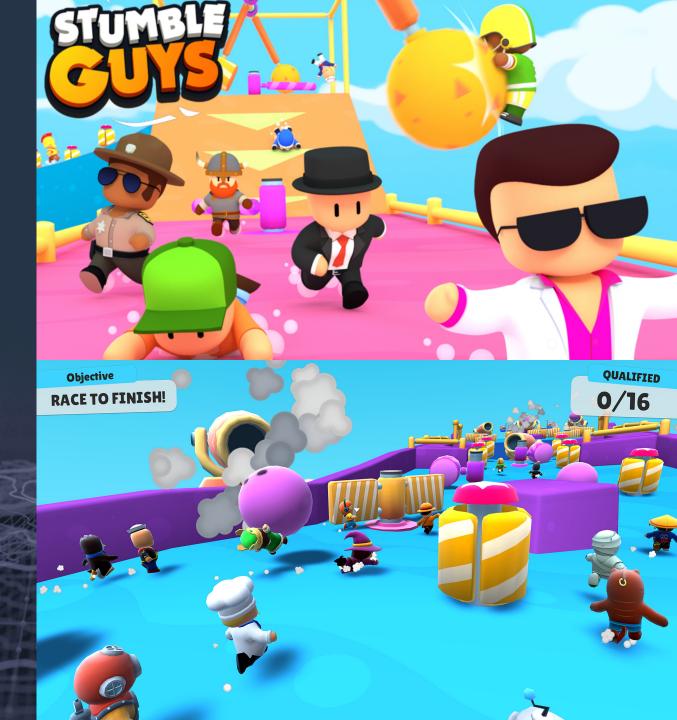












PLATFORM CONVERSION



WORLD OF OUTLAWS: DIRT RACING

- _ Porting services for iRacing
- _ Ported from PC / PS4 / Xbox One to Nintendo Switch (Unity)
- Two-player split-screen
- Online multiplayer
- Accelerometer and vibration
- UI and audio update

- Support for table-top and handheld
- Optimizations for fps, memory usage, textures, shaders, lighting, meshes
- Certification testing





PLATFORM CONVERSION



NASCAR RIVALS

- _ Porting services for Motorsport Games
- _ Created new game for Nintendo Switch (Unity) based on previous Switch game and new PC game:
- Switch Wheel controller
- New feature rear view mirror
- New cars, drivers, tracks
- New challenges
- Revamped paint booth
- Three DLCs with additional content

- Driver roster update
- UI refresh
- Performance optimization
- Visual improvements
- Cartridge file size optimization
- Certification testing









GOTHAM KNIGHTS

Co-development services for Warner Bros. Games

Engineering

- PhysX 4 integration
- Custom cloth physics
- Custom "batcycle" physics
- Bug fixing

Environment art

- Gotham City
- Bowery District
- Couldron District
- Powers Club
- Orchard Hotel

- Clayface Heat Chamber
- West End
- Gotham Heights
- Financial District
- Dixon Docks













THE WALKING DEAD: SAINTS & SINNERS -CHAPTER 2: RETRIBUTION

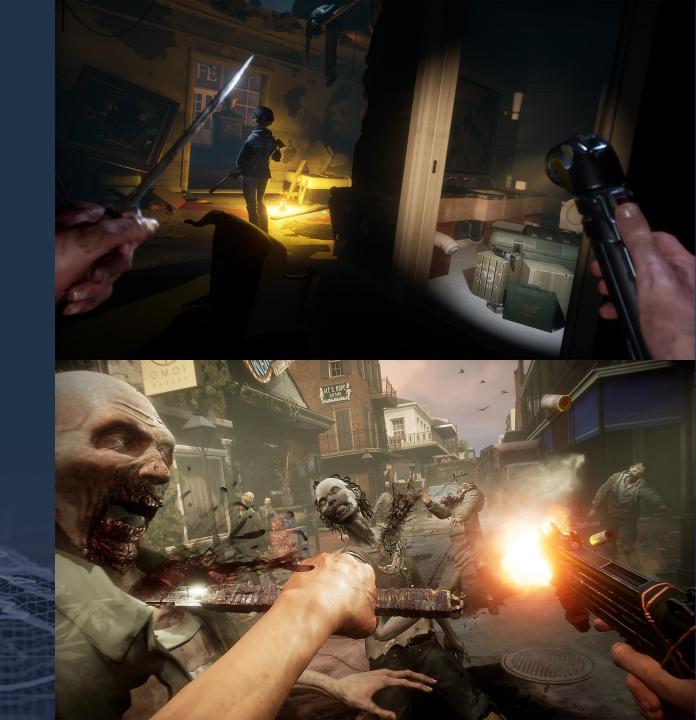
- Conversion of The Walking Dead: Saints & Sinners Retribution game to the PlayStation VR platform from higher-fidelity PC/PSVR2 version
- Engineering and technical art optimization of Unreal Engine levels, characters, props, UI and gameplay systems
- Launching in Q4 2023









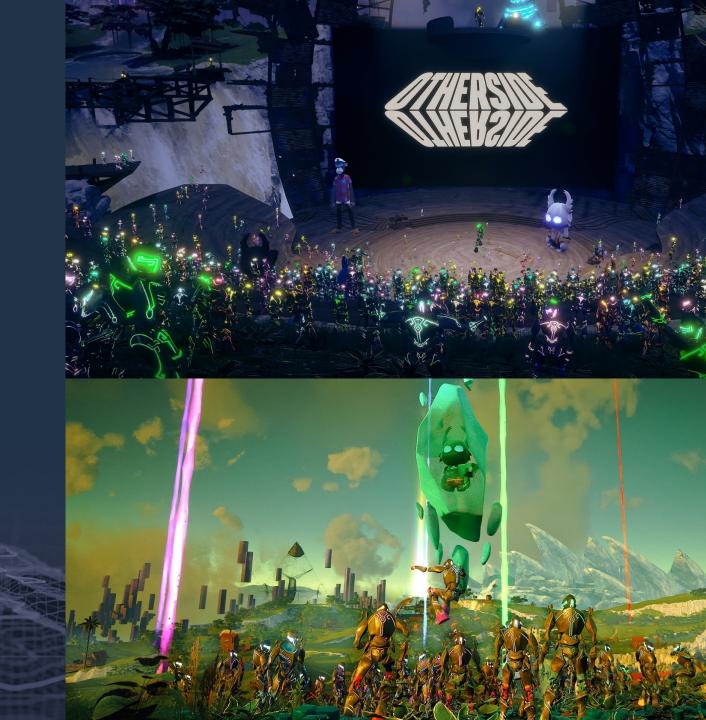




YUGA LABS + IMPROBABLE

- Co-development services, PC, Unreal Engine
- Otherside is a metaverse providing experiences for players.
- MSquared (M²) is a platform powering metaverses where tens of thousands of players can interact with each other
- Varied engineering assignments, including optimizations, tools, various features, bug fixing, etc.







NASCAR HEAT 5

- Porting services for MOTORSPORT GAMES
- Ported Nascar Heat 5 to Nintendo Switch
- Live on the Nintendo Store in November 2021
- Frame-rate optimisations
- Nintendo specific game modes: split-screen, table-top







SKY

- Custom engineering services for thatgamecompany
- Backend engineering, tools support and functional QA services.

Core components implemented:

- Ccl Improvements
- Admin Tools
- Account Servers
- Database Scaling

Security

Load Testing









WILD THINGS: ANIMAL ADVENTURES

Partner: Jam City







WAR COMMANDER: ROGUE ASSAULT

Partner: **Kixeye**





YAHTZEE! WITH BUDDIES

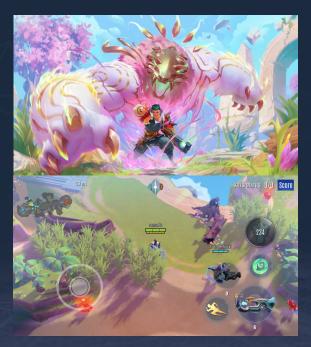
Partner: **Scopely**





CATALYST BLACK

Partner: Super Evil Megacorp





SECRET NEIGHBOR

Partner: **Tiny Build**





ARK DINOSAUR BATTLE

Partner: Wildcard





VINEYARD VALLEY

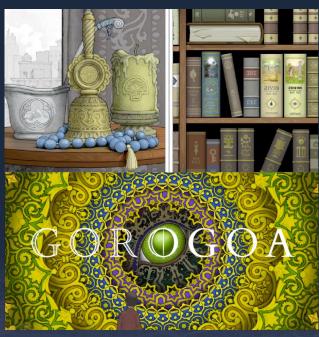
Partner: Jamcity





GOROGOA

Partner: **Annapurna**





BAD NORTH

Partner: **Raw Fury**





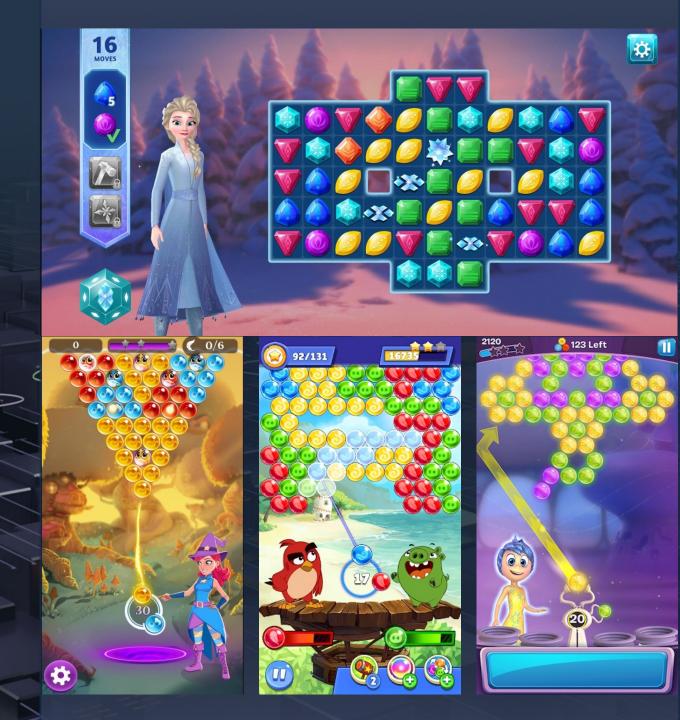
- Custom level design services
- Over 20,000 levels created, throughout 12 games from multiple partners











INNOVATION

Our applied innovation group – on the forefront of Amber's evolution from service provider to innovation partner.

SOLUTIONS 💿 ఊ 🌃









- New user experience technology
- Adaptive UI
- AR/VR UI
- Hybrid UI

BUSINESS GAMIFICATION

- Game mechanics adapted to business
- Changing business behavioral paradigm
- business applications

GEOSPATIAL APPLICATIONS

- Google Maps integration
- Augmented Reality world tracking
- Location based social experiences







PLATFORMS







AUGMENTED REALITY

- Google ARCore
- Apple ARKit 2
- Environmental augmentation
- Persistent AR environments
- Shared AR experiences

INTERNET OF THINGS

- Cloud computing
- Wearable technology
- Mobile applications

VIRTUAL REALITY

- Unity3D / Unreal Engine
- UI Research
- 3D simulations







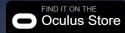


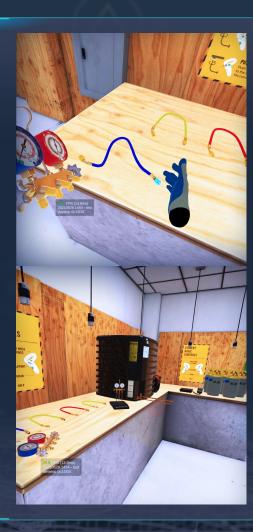
INNOVATION



PROPEL VR TRAINING ECMC

- Multiple VR laboratories for installing and maintaining industrial AC units
- Interactive realistic installation training
- Voice guided feedback
- Realistic physics and chemistry reactions
- Developed in Unity 3D







TRIPP

- XR / VR wellness and meditation app
- Creation of mood boards for Focus and Calm Tripps
- Creation all 3D elements required for Tripps
- Assemble the scenes for each Tripp









DEVELOPMENT SUPPORT











QUALITY ASSURANCE

TEST STRATEGY

Regardless of whether your games address the mobile, console, PC, wearable, VR or AR markets, we can deliver a comprehensive QA plan, replete with all the required test cases and scripts. Our QA Managers are proficient in developing the most effective testing approach for your project.

FUNCTIONAL TESTING

Our test team is ready to check the gameplay and UI, report on stability, game logic issues and validate the game asset integrity. Mobile or web, no platforms hold secrets to our specialists. They go above and beyond to make sure that your app meets the highest functionality, usability and consistency standards

COMPATIBILITY & CERTIFICATION

Our specialized Certification team will make sure that all your SKU's are ready for a clean 1st pass through submissions, saving you time and money. We're not only making sure your games are fully compliant to 1st Party requirement – we've also added test cases that go above and beyond.

QUALITY ENGINEERING

While we know that creating and testing games is based on creativity and emotion, we strongly believe that an engineering component is necessary. Using technology to cover time-consuming mechanical testing will allow our specialists to focus on areas where the human input makes the difference.

SYSTEM TESTING

Amber's QA engineers are ready to take a close look at your online components, providing deep technical risk analysis and helping you make informed business decisions. We do this by continuously measuring and testing system characteristics: scalability, endurance, performance and reliability.

PLAYER SUPPORT

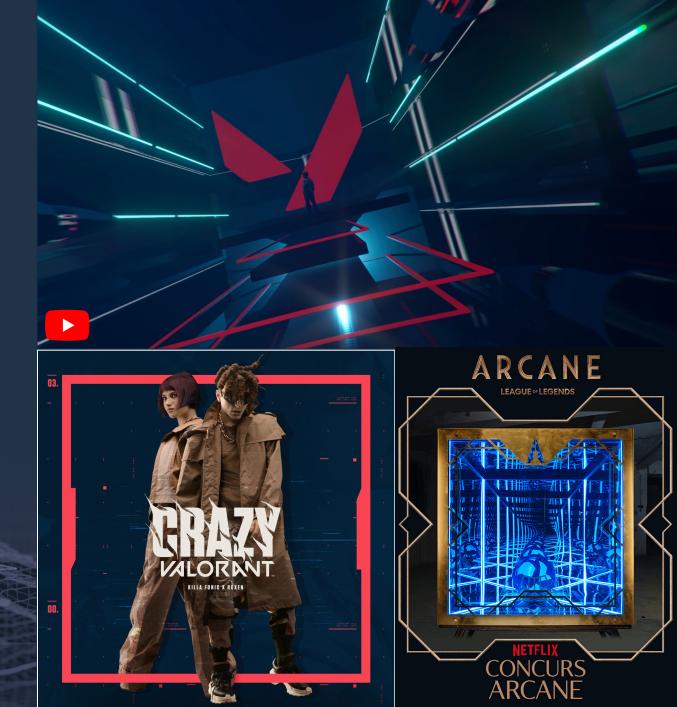
We fully integrate online, mobile and landline communications, whether inbound from customers, outbound from the company or both. The synergies between QA and CE are there to sustain great engaging experiences on any platform.

MARKETING SERVICES



PRODUCT LAUNCH CAMPAIGN

- Developing and implementing Social Media strategies for League of Legends, VALORANT and League of Legends: Wild Rift
- Hosting online events featuring local YouTube and Twitch streamers
- Planning and implementing various Google and Facebook Ad Campaigns for Arcane and Crazy VALORANT launch, as well as holiday-specific campaigns
- Conceptualizing, planning and releasing Crazy VALORANT, a VALORANTthemed <u>music video</u> featuring a music artist duo (over 2M YouTube views)
- Crafting the omnichannel launch strategy for Arcane in Romania
- Undergoing contest marketing through organizing cross-channel giveaways featuring local content creators and artists

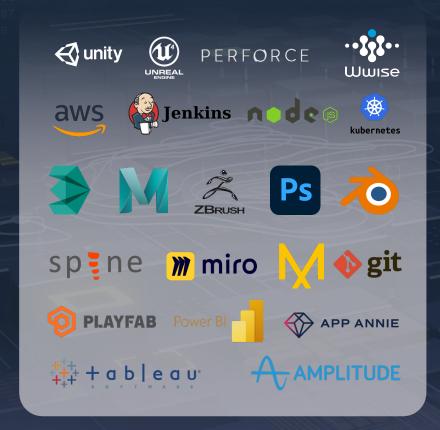


WORKFLOW & COMMUNICATION

AMBER



We use the latest technology and tools available, and we're flexible in adapting to our partners' custom frameworks.



PARTNER

Giving Feedback

Product review feedback

Quality review feedback (art, design)

Reporting Issues

Tech / Art / Design discussions

Provide decisions on flagged risks

Provide decisions on scope / cost changes

Review & Approval

Review builds

Approve builds

Receiving Feedback

Weekly / Sprint sync meetings

Track & communicate updates

Providing Info & Options

Track issues & provide options

Communicate & provide options for scope / cost changes

Progress Reporting

Track issues & provide mitigation options

Sprint / Risk / Milestone Reporting



Outlook









Confluence

SECURITY

SECURE VPN CONNECTION



COLLOCATED DATA CENTER



24/7 ON-SITE SECURITY



NEXT GENERATION FIREWALLS







HIGH AVAILABILITY



SSL ENCRYPTION

DDOS PROTECTION



TESTIMONIALS

AYHAN SAHIN

"I have worked with many external vendors/partners/providers in the past and have never had a quality of service quite up to the level as we've received from Amber."

TAEWON YUN

CBO / SUPER EVIL MEGACORP

"Finding an external development partner was not an easy journey for Super Evil Megacorp. We were one of those "everything needs to be invented by us" studio. We were worried about skill level, speed of external teams, language barriers, time zone management, stability, our lack of internal process and tools etc. Amber Studios helped us to solve external issues we were worried about and to focus only focus on fixing and improving internal ones. We are happy that Amber Studio is our partner on this journey."

CALEB RUGG

Level Design / ROVI

"We have nothing but positive things to say regarding our year long collaboration with Amber. Deliveries were always on time and of very high quality, and the level of communication, organization, and professionalism was excellent. The designers were always accessible and responsive, and they were also very open to and accepting of feedback. All of these demonstrated the team's strong willingness to learn and deep passion for the project, which was inspiring for us, as well.."

JOSHUA HENDREN
Conord Manager / KIVEVE

"Amber Studios was a great partner for us at KIXEYE. Their team was diligent, savvy, and hard working. For a good portion of the development of WC:RA the majority of the gameplay engineering was done out of Amber and they were responsible for some of our more critical features. Their leadership was great to work with and their team was always willing to do what we asked of them. I would happily work with Amber Studios again given the opportunity."

JOSEPH OLIVAS

"In my 16 years of working in the QA industry, Amber Studios has been by far one of the best outsource companies to work with. Not only surpassed my expectations in quality and communications but also in execution. I would highly recommend Amber Studios for anybody's QA needs."

LIAM O'NEILL Producer / RAW FURY

"I've had the pleasure of working with Amber during mobile porting of one of our titles. They're a team that is prepared to take on a difficult challenge and deliver quality results. I'd happily work with them again."

AMBER LEADERSHIP



JAIME GINE
CHIEF EXECUTIVE DEFICER



CRISTIANA FERNBACH
GENERAL COUNSEL



ANDREEA ENACHE
CHIEF REVENUE OFFICER



MIHAI POHONTU

EXECUTIVE CHAIRMAN



in

SCOTT HUMPHRIES
CHIEF PRODUCT OFFICER

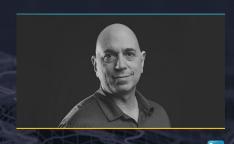


in

TUDOR POSTOLACHE
CHIEF OPERATING OFFICER



CHIEF MARKETING OFFICER



ROIE CHIZIK
CHIEF FINANCIAL OFFICER



in

CATALIN BUTNARIU

CHIEF STRATEGY OFFICER

CONTACT US

bizdev@amberstudio.com



ANDREEA ENACHE in Chief Revenue Officer



RUSLAN RUSTEMOV in BD Manager - QA/Loc



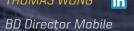
IOANA POHONTU in BD Manager EMEA



BD Specialist



THOMAS WONG





DAVID COHEN



MARTIN CAPLAN in

Amber Evangelist

amberstudio.com

Charles de Gaulle 15, Bucharest, Romania +40 37 620 3650 office